

SUCCESS STORY



National Grid, Small Business Direct Install Program

Lime Energy is providing program implementation for National Grid's Small Business Direct Install Program, one of the nation's most successful Demand Side Management (DSM) programs.

Lime is the exclusive provider for the Western New York and frontier regions of National Grid's New York State service territory.

In 2010 Lime was the only SBDI contractor in New York state to achieve their savings goal.

DETAILS

As the year comes to a close, our program team has delivered 122% of our savings goal – 56,000 MWh.

Our National Grid SBDI program created more than 200 green jobs in 2010, stimulating the local economy. We also provided small businesses in the community with needed relief on their monthly operating costs at a time when they needed it most.

This program is being implemented in response to New York State's Energy Efficiency Resource Standard, which aims to reduce energy usage statewide by 15% by 2015.

For the initial contract period of 2009-2011, Lime is providing National Grid with more than 104 million kilowatt - hours of energy efficiency resources - and as much as 20 Megawatts of permanent load reduction.

The work involves \$32 million in energy efficiency upgrades at as many as 4,000 customer facilities.

The contract runs through the end of 2011, with the potential for three one-year extensions allowing Lime and National Grid to continue this partnership to achieve the 15% by 2015 goals.

TESTIMONIAL

"Lime Energy, under contract to National Grid, has installed over 1,800 projects under the Small Business Energy Efficiency Program saving our customers 55 million kWh and \$6.7 million annually on their electric bills. Lime Energy's expertise in auditing and installation of lighting and lighting controls has allowed our customers to benefit from \$12.5 million in National Grid Incentive monies. Together we are committed to reducing electric consumption."

- Kathleen George, Small Business Program Manager, National Grid

SERVICES PROVIDED

- Program marketing
- Facility auditing
- Project development
- Energy engineering
- Material procurement
- Database administration
- Project installation

HIGHLIGHTS

- Clients: National Grid
- Program value: \$32,000,000
- Energy resources: 104,000 MWh; 20 MW

CONTACT INFORMATION

Michael Geyer, Program Manager
mgeyer@lime-energy.com

PROGRAM LINK

www.nationalgridus.com