

# BUILDING A **CLEAN ENERGY** FUTURE

## MISSION

*Lime's mission is to be the leader in developing and implementing economically viable clean energy solutions that benefit our communities, realize financial savings for our customers and protect our environment.*

## QUICK FACTS

<b>NASDAQ symbol</b>	<b>LIME</b>
<b>Headquartered</b>	<b>Huntersville, NC USA</b>
<b>Employees</b>	<b>350</b>
<b>US Locations</b>	<b>18</b>
<b>Website</b>	<b><a href="http://www.lime-energy.com">www.lime-energy.com</a></b>

## INDUSTRIES LIME ENERGY SERVES:

- > Public Sector
- > Utilities
- > Educational Institutions
- > Financial Services
- > Health Services
- > Manufacturing

## ACQUISITIONS:

Applied Energy Management	2008
Parke Industries	2006
Kapadia Energy Services	2006

**LIME ENERGY CO. (NASDAQ: LIME)** is one of the nation's leading providers of clean energy solutions.

## OUR VALUE PROPOSITION

As an innovative energy solutions provider, Lime Energy is redefining the way organizations realize the benefits from clean energy. Our proven platform combines our culture, strategy and implementation capabilities with a pure focus on driving customer satisfaction. Lime Energy transforms traditional energy costs into innovative and strategic enablers to create competitive advantages.

## CULTURE AND VALUES

We are deeply committed to being trusted energy advisors and driving long term value to our clients.

Our employees are passionate about our local communities and how clean energy solutions can support them.

Constant innovation is encouraged and new ideas are harnessed to meet rapidly changing policies and business environments.

## COMPREHENSIVE ENERGY SOLUTIONS



Water



On-Site Generation



Renewables



Lighting



Controls



Weatherization



HVAC/  
Mechanical



Energy  
Engineering

## WHY IS LIME ENERGY DIFFERENT?

- > 25 years of experience delivering economically viable efficiency and renewable energy solutions to over 2.5 billion square feet of building space, and counting.
- > Industry's most experienced energy professionals layered across an expansive geographic footprint.
- > Pioneering a CleanPower Solutions® platform for generating N.E.W. (Negative & Efficient Watts) Energy to create new revenue streams and ongoing savings.
- > Diverse clean energy solutions portfolio of energy efficiency, renewable and utility solutions.
- > Integrated delivery platform that includes energy analysis, design, construction and verification.
- > Automated energy audit capture and extensive database of pre-configured environments.

## CUSTOMER SEGMENTS

Our clients trust Lime to apply our engineering expertise to develop customized energy efficiency and renewable energy projects. Lime performs clean energy solutions for leading Fortune 500 clients; Federal, State and Municipal Governments, Major Investor-Owned Utilities, Global Energy Service Companies, and Educational & Healthcare Institutions.

## CLEAN ENERGY SOLUTIONS

**By design, Lime's solution portfolio meets our clients' most complex challenges and transforms traditional energy costs into viable revenue and long term operational savings:**

### Efficiency Solutions

- > Energy Engineering & Retro Commissioning
- > Comprehensive Multi-Measure Projects
- > Efficient Equipment, Building Envelope & Water
- > Turnkey Project Development & Implementation

### Portfolio Solutions

- > Sustainability Master Planning & Governance
- > Asset Management & Capital Planning
- > Enterprise-wide Facility Retrofits
- > Structured Financing & Incentive Management

### Utility Programs

- > Program Administration & Implementation
- > Direct Install for Hard-to-Reach Markets
- > Smart Grid & Demand Response
- > Web-based Data Capture/Utility Dashboard

### Clean Energy Generation

- > Renewable Energy
- > Waste-to-Energy
- > Combined Heat & Power; District Energy
- > Micro-Grid Solutions

### Executive Officers & Senior Management

- > *John O'Rourke*  
President, Chief Executive Officer & Director
- > *Jeff Mistarz*  
Chief Financial Officer
- > *David Asplund*  
Executive Chairman of the Board
- > *Jim Smith*  
Executive Vice President, Operations
- > *Adam Procell*  
Executive Vice President, Sales & Marketing
- > *Eric Dupont*  
Group President, Lime Energy Asset Development

## RECENT AWARDS

**Lime Energy's Landfill gas to energy project was recognized by the U.S. Environmental Protection Agency as a 2011 Landfill Methane Outreach Program (LMOP) project of the year.** Located at the Zemel Road Landfill in Punta Gorda, FL this project involved the design, construction and operation of a landfill gas collection gas system, gas treatment equipment and electric generation. It is interconnected to the FPL grid and provides base power for 4,000 homes to a utility located in Central Florida. The system has a 2.8 megawatt capacity and has reduced emissions by 10,000 metric tons.



**Lime Energy received three distinct Market Partner of the Year Awards through Con Edison's C & I Commercial and Industrial Market Program.** Lime as recognized for the Most Number of Acquired Electric Projects, Most Applications Submitted in One Month and

Top Producer over 1.5 million kWh. In 2010, Lime completed 112 lighting projects, saving over 3.5 million kilowatt hours with incentives totaling more than \$360,000.



[www.Lime-Energy.com](http://www.Lime-Energy.com) | Building a Clean Energy Future.

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